



Lance Allen



Marcel de Waal

## EXPANSIONS & MERGERS

**Lexicon Relocation** and **Sterling Mobility** have announced the launch of their new brand, Sterling Lexicon. In mid-2018, Lexicon Relocation acquired Sterling Mobility, expanding their combined global footprint and service offerings in the mobility marketplace. After six months of integration, the companies have rolled out as one unified, global brand. The integration of the two companies enables Sterling Lexicon to deliver end-to-end services around the world. Combined, Sterling Lexicon manages more than 25,000 global relocations annually, drawing on the resources of 14 regional offices and 1,000 supply chain partners, serving 180 countries across the globe. The newly branded company is part of **The Suddath Companies**.

**PMR** has opened two new warehouses in Mumbai and at Rajiv Gandhi Nagar in Hyderabad.

Spanning an extensive area of more than 10,000 square feet combined, the warehouses are fully-equipped with round-the-clock security to provide access to household and commercial shipments for both long-term and short-term duration. The new warehouse is a state-of-the-art facility with a secure and efficient area, equipped with high-vision CCTV cameras for the safety of goods, a full back-up generator and a dedicated air-conditioned section for artwork and temperature-controlled storage of both personal and commercial assets.



Tiddy S. Teerawit (center, in pink shirt) with ARA delegates who visited the Chiang Mai branch office and facilities.

## Boonma Welcomes ARA Delegates at Chiang Mai Branch

During the 11<sup>th</sup> Annual Convention of the Asian Relocation Association (ARA), **Boonma Mobility** invited overseas delegates to visit the office and facilities at its Chiang Mai branch.

“We were very pleased to organize a welcome tour for our industry peers to visit our Northern Regional facilities,” said Boonma Mobility Executive Director **Tiddy S. Teerawit**. “Our Chiang Mai branch has extended services to clients in nine provinces in northern Thailand for our core services, including household removals, pet relocation, fine arts transport, expo logistics and others.”

**Mondial Movers BV** announced that its shareholders have chosen **Marcel de Waal** as the new director, succeeding **Tom Stuij**, who has served in that role for 20 years.

Since 2002, de Waal has been working as a commercial director for Mondial Movers. To ensure a smooth transition, Stuij will serve as advisor to the Supervisory Board until his retirement in 2020. de Waal has taken over the daily management of the moving company.

**Hilldrup** has hired **Bob Gallucci**, GMS, as senior vice president of client engagement at its corporate headquarters in Stafford, Virginia. A recognized expert in corporate relocation and client relations, Gallucci brings more than 33 years of experience to this role. He is a multiple inductee of United Van Lines’ Masters Club Inner Circle, one of the transportation industry’s top honors. He has worked within the United Van Lines network and helped provide global transportation and relocation solutions to a wide range of clients over the years. In his new role, Gallucci will be responsible for leading and growing Hilldrup’s relationships with its relocation management company (RMC) partners, supporting the company’s RMC sales and marketing efforts, and developing best practices and processes for serving those partners.

**Move One** announced that **Dawn Hasil** has joined the company as director, partner relations, mobility services. Hasil is a 30-year veteran of the global mobility and household goods industry, and her experience spans all areas of business operations. During the past two decades she has held senior-level positions at SIRVA Worldwide, Allied and North America International and Continuum Relocation. Most recently she was vice president household goods and global mobility at Hollander International Storage and Moving.

**Aires** has hired **Lance Allen**, GMS, as general manager of the West Coast Region. He will be responsible for the continued growth and development of Aires’ business in the region.

Allen brings more than 30 years of mobility industry experience and leadership, having worked extensively in the United States, Asia, Africa and the Middle East. He has worked for relocation management, destination services and household goods shipping companies over the course of his career, specializing in strategic company development in key markets, client relationship building and team development. He has also been instrumental in establishing CSR, ISO and other relevant certifications for several organizations.